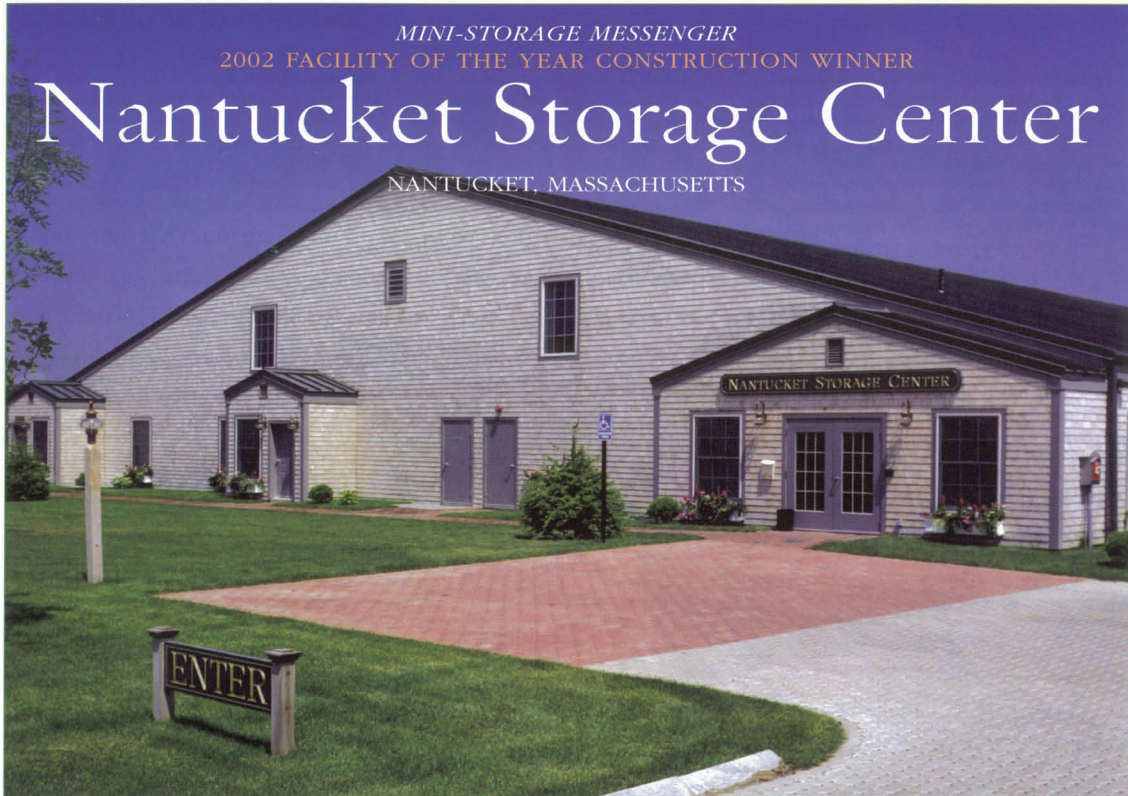


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# Nantucket Storage Center

Nantucket, Massachusetts



BY BETTY L. JOHNSON

PHOTOGRAPHY BY MIKE CARTER CONSTRUCTION

The island of Nantucket is a sanctuary dotted with historic homes, paved with cobblestone streets, and freshened by cool ocean breezes. When Dave Olsen and his wife, Denise, moved to the island some 13 years ago, they found a paradise that supplied all they could want or need, save one thing: self-storage space.

"It took us a year to get storage there," recalls Olsen, "You had to be there at the right time. There were 350 units and they had been full for years and years."

The Olsens and their friends Paul and Lynne Steinfurth decided that it was time for Nantucket to have a storage facility that would meet the needs of island residents and visitors. The project quickly attracted two other island couples, Doug and Rhonda Cassity and Michael and Trish Passaro, who wanted to invest, as well. The resulting partnership created Cliff Management, LLC.

Being residents as well as owners made all the difference. "I do live there, so it is extremely important that it is a first class facility," notes Olsen. "We could have cut a lot of corners if we wanted to. But we didn't."

